

IFAT Eurasia 2017 exhibitor statements

- in alphabetical order -

Denis Albayrak, Project Engineer, DANGO & DIENENTHAL Filtertechnik, Germany:

“The quality of visitors was extremely high! Our visitors came from all over the Middle East. We will definitely be part of IFAT Eurasia 2019. To be at an IFAT show is always like coming home!”

Aygün Akkoyun, Marketing and Communications Director, Anadolu Flygt Pompa A.Ş., Turkey:

“IFAT Eurasia, which is the leading brand in its field, made us very proud with its professional organization that represented our sector in the best way. The organization of the fair in Istanbul increased its energy and quality. We are very pleased to have found the possibility to meet with professionals of our field.”

Jordi Chiva, International Sales Executive, ESTRUAGUA, Spain:

“We are now more aware of the present and future opportunities in the market. We have had contacts with current and future clients. It has been a great opportunity to promote our brand and understand the needs of our contacts and future clients.”

Bryan Choi, Global Business Development Manager, Ecube, South Korea:

“IFAT Eurasia exceeded all our expectations. We had numerous high quality contacts and were able to gain deep market insights. We will surely join the next event in 2019.”

Wout Fransen, Sales Engineer, and Tuncay Özeren, Regional Sales Manager, Weir Minerals, The Netherlands:

“All industry key players are here. Thus, it is important for us to be part of IFAT Eurasia, in particular as we are currently implementing a new product in the Turkish market. We are positively surprised about the outcome and generated good new contacts.”

Florian Geiger, Business Developer, Biolektra Group, Poland:

“My personal highlight was the conference on bioenergy in Turkey, the talks with members of the industry were very valuable.”

Gökhan Hasan Gökmen, General Manager, Kärcher Servis Ticaret A.Ş., Turkey:

“I can state with pleasure that the organization was outstanding and from the business perspective extremely beneficial. Overall prestige and visitor volume of the exhibition exceeded our expectations.”



Özden Gözlüklü, Marketing Manager, HA-US, Turkey:

“We were already satisfied with the interest in our booth at IFAT Eurasia 2015 in Ankara. But now, after moving to Istanbul, the show becomes even more effective for the Eurasian market.”

Christian Haas, Project Management/Sales, IFE Aufbereitungstechnik, Austria:

“In comparison to the previous years, customer inquiries this year were more detailed and specific. More and more people are involved in waste treatment and recycling of various materials. I want to thank the exhibition team!”

Erhan Hakan, Country Sales and Business Development Manager, Putzmeister Solid Pumps, Turkey:

“IFAT Eurasia is the biggest and most important exhibition to show systems and solutions in the sewage sludge industry. We are satisfied with the results of IFAT Eurasia. We met visitors from India, France, Italy, Iraq and more.”

Dr. Makram Ben Hamida, Project Manager Industry, Environment & Energy, German-Tunisian Chamber of Industry and Trade for Tunisian companies, Tunisia:

“For Tunisian companies, IFAT Eurasia is of tremendous significance. It connects the North African region with Asia and Europe like no other trade fair in the sector.”

Rüdiger Heidebrecht, Head of Department Training and International Cooperation, DWA – German Association for Water, Wastewater and Waste, Germany:

“The German Pavilion in its new and fresh design was successfully established. 16 satisfied exhibitors met their customers who are coming from various countries. The DWA forum was well attended and of good quality. The First University Challenge Eurasia with four teams of students dealing with Integrated Water Resources Management tasks was supported by the WILO Foundation and will be extended in the next edition of IFAT Eurasia in 2019. It was a good decision to move from Ankara to Istanbul.”

İSKİ - İstanbul Water and Sewerage Administration, Turkey:

“We participated in IFAT Eurasia 2017 at the Istanbul Expo Center as İSKİ İstanbul Water and Sewerage Administration. Unlike other fairs we attended, the fairgrounds were organized so that all the visitors could see almost all the stands. We have observed that this situation has a very positive effect for all the participants. Participation and visitor density was very considerable. Especially we believe that the participation of numerous foreign countries will contribute to the promotion of Turkey and Istanbul.”

Ata Karhanli, Representative of Dosatron, boğaziçi endüstriyel, Turkey:

“This is the first time that we exhibited at an IFAT show and we are very satisfied with the results. We met many representatives from municipalities and decision-makers from the environmental industry.”



Prof. Dr. Günay Kocasoy, Head of KAKAD, the Turkish ISWA National Committee on Solid Waste, and Professor at Boğaziçi University, Turkey:

“IFAT Eurasia is not just focused on one subject but covers all aspects of environmental technologies. The highlight of IFAT Eurasia is having scientific panels and sessions parallel to the exhibition.”

Münüf Korkmaz, Sales Manager, Buss-SMS-Canzler, Germany:

“We were very surprised about the amount of interested clients, especially from the waste treatment sector. IFAT Eurasia helped us to successfully introduce our products to the Eurasian environmental market.”

Erich Koßin, Sales Manager, atech innovations, Germany:

“The introduction of our products was successful. The high professional character of the contacts we made has to be highlighted: Universities, system integrators and end users from the dairy and oil industry.”

Matteo Molena, Business Development Manager, Sattler Ceno TOP-TEX, Austria:

“Instead of the exhibitor night, MMI Eurasia decided to contribute to the protection of our environment. What a great initiative! We are not only here for business reasons, but also to create a better and cleaner world. It is good to see that the fair organizer is the driving force behind it and is taking the first step. We are proud to be part of it!”

Melis Öner, Marketing Coordinator, Wilo Pompa A.Ş, Turkey:

“IFAT Eurasia is an important platform that adds value to the environmental technology sector. After the participation in 2015, this year we again took our place in the fair. Our booth was among the most visited booths at the fair. IFAT Eurasia 2017 has been quite successful for us. We also had a good exhibition experience in terms of observing the effect of Wilo in the sector. We are planning to participate also in the coming years in this great meeting that gives direction to the sector.”

Ulrich Steinacker, Sales Manager, Schütz Messtechnik, Germany:

“Before participating in this show, I was told things like: ‘This market is difficult to get into’. But at the end of this show I can count 14 appointments for local dealerships and interesting sales contacts to Russia, Kazakhstan, the Gulf area and Thailand. Especially Thailand is surprising – I met a company which has just successfully entered this market and is looking for additional business. This is a really good platform and we will be back in 2019.”

Tobias Steinhauser, Sales Manager, BHS-Sonthofen, Germany:

“The IFAT brand stands for professionalism and quality. That’s why we followed IFAT to Turkey. The event has really exceeded our expectations.”

Jan Talkenberger, Manager International Sales, BINDER, Germany:

“IFAT is a very good platform for presenting our technology in the wastewater industry. This was again confirmed at this year’s IFAT Eurasia 2017 with many contacts to specialists and worthwhile business opportunities.”



Özgür Uçaş, Technical Manager, Deniz Mühendislik Aritma A. Ş., Turkey:

“The second IFAT Eurasia proved once again the value of the IFAT brand. It is pleasing to see that you are constantly developing in terms of participant / visitor groups as well as fair organization. On behalf of Deniz Mühendislik I would like to thank the whole organization team for the interest and the hospitality shown.”

Christine von Lonski, General Manager, German Water Partnership, Germany:

“The second IFAT Eurasia in Istanbul has far exceeded our expectations. The size as well as the number of trade visitors shows that the trade fair is recognized and very important for the sector. The expert discussions at our booth as well as the forum contributions were well received and future cooperations were addressed. We are already looking forward to the third IFAT Eurasia in 2019.”

Michael Zabelt, International Sales Manager, NETZSCH Pumpen & Systeme, Germany:

“We will definitely be here again in 2019!”

